The key to a sell out

Christmas

RACHEL LANE





GAUCHO



THE CRANETAP BAR & KITCHEN







Busy all the time no down time

Too much pressure

I feel like I have run

out of time



Too busy and too much

event planning admin to

dol

No one wants to

confirm

going to do it all



Plan your December

When will the first Christmas booking be?

How do you fill mid week and off peak days?

> Which days will be my peak dates?

DECEMBER 2022

NO.	SUN	MON	TUE	WED	THU	FRI	SAT
48					1	2	3
49	4	5	6	7	8	9	10
50	11	12	13	14	15	16	17
51	18	19	20	21	22	23	24
52	25	26	27	28	29	30	31
						•••	

When will black Friday be? Is Thursday the new Friday?

World Cup Dates

When should NYE go live?

Be Prepared MENUS FINALISED A LA CARTE & GROUPS GROUP PRICING FINALISED BOOKING SYSTEM LOADED WITH ALL INFO 💉 BOOKING SYSTEM SET TO TAKE ENQUIRIES/AUTOMATED BOOKINES MINIMUM SPENDS SET KEY DATES AND EVENTS PLANNED FOR SALES TARGET PROACTIVE ACTIVITY PLANNED OUT MARKETING PLANS IN PLACE

Understand your bookers!

Pre Booked Groups

Dinner/Drinks Reservations

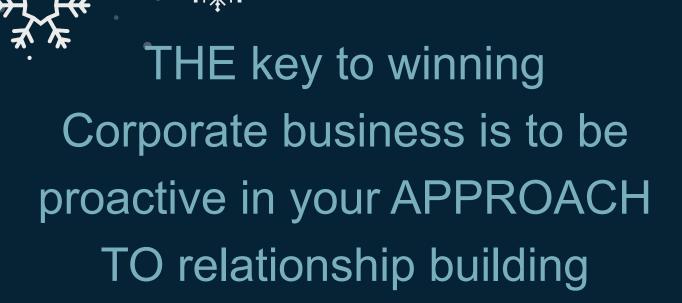
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Experience Bookers

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Timeline

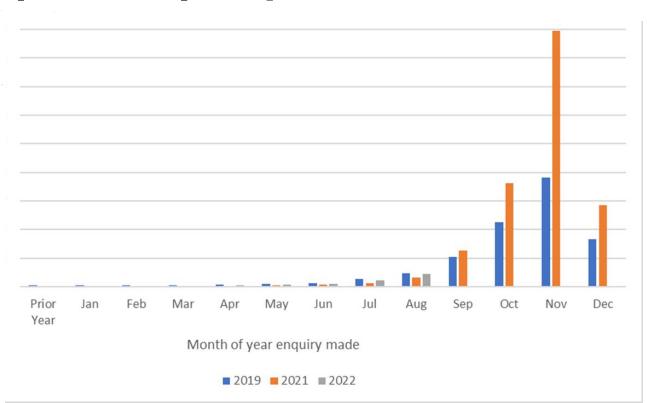


Large Corporates enquire

Local Corporates enquire

Retail/Students

Groups Enquiry Timeline



Reservation Enquiry Timeline

